

# **Knowledge Workshop**

for Industry Experts

**Workshop Duration: 30 mins** 

## **PURPOSE**

The purpose of the **Knowledge Workshop** is to provide Members with **high-level strategic**, just-in-time information to assist in making business decisions. The Knowledge Workshop audience consists of Founders, CEOs and Directors of privately owned businesses looking to grow, innovate and be exposed to new ideas and information.

## **STRUCTURE**

## The 6 Steps to a highly engaging Workshop:

- **1.** <u>Topics:</u> what do you want the audience to leave knowing? Is it relevant, it is an emerging trend? Is it a common mistake?
- **3.** <u>3 Key Messages:</u> 3 subpoints for each key message. Explain your ideas clearly, include why & how it could be implemented. Practical Takeaways
- **5.** <u>Leaders Interact Devices:</u> Use a min. of 3 questions to introduce new content and gain audience feedback.
- **2.** Real-Life Case Studies/Group Activity: Engage the audience with real-life case studies & examples or activities to encourage audience participation & discussion.
- **4.** <u>Value-Added Material:</u> include handouts and checklists to illustrate your points and create practical outcomes.
- **6.** <u>Summary Slide:</u> Include memorable messages or action points. What are your three key points? These will be used in a highlighted video.

## **SLIDES & MULTIMEDIA**

PowerPoint Slides can deliver an impactful message and assist to clarify your views to the audience.

- Maximum 10 12 PowerPoint Slides
- Graphs & Infographics keep visually clear & large
- Video If used, keep it short & punchy
- Use minimal text min. font size 18
- Images & Photos assists audience to remember your Workshop

### **Preparation & Delivery Tips**

- Do your research: know who is in the room. Then, provide information that will appeal to the breadth of the audience.
- Rehearse & Timing: Rehearse OUT LOUD; Time yourself until you get the timing right.
- Posture: Practice standing still.
- Gestures: can help you emphasize important points.
- Avoid using Industry jargon, keep it simple.

### **Leaders Interact Platform**

It allows you to receive real-time responses to questions and encourage engagement with the audience. It is recommended to use a question for each key message in your PowerPoint. (3-4 Questions per workshop).

#### **Videotaping + Live Streaming**

Knowledge Workshops are recorded and uploaded to the Leaders Resource Centre. The recording will not interfere with the format or content of the Workshop. Some workshops may be live-streamed to a regional audience.

You are **telling** a **story**. You are not telling the audience what to do but **bringing** them on a **journey** with you. So be **authentic**, and **never "Sell"**.