

Industry Experts Roundtable Lunch

Overview & Operational Outline

About the Roundtable Lunch

Leaders has developed the Industry Experts Roundtable as a mechanism to achieve three key outcomes:

- Deepen relationships with your fellow Industry Experts.
- Provide a platform for Industry Experts to showcase their skills and expertise in a relaxed, non-sales environment.
- Provide your fellow Industry Experts with key educational insight into an area of your expertise that they can apply to their own business or personally.

This document is an operational guide to ensure your hosting of the Industry Experts Roundtable session is highly beneficial and works to achieve each of the three key outcomes above.

Operational Requirements

Each Industry Experts Roundtable is designed to provide the host with the opportunity to showcase their skills and expertise in an open, roundtable style format over lunch. The Industry Expert will ensure their Roundtable lunch meets the highest standards in keeping with the broader Leaders initiative.

The host will be responsible for hosting of the session, along with assisting in developing the invitation and a compelling topic for as many Industry Experts to attend as possible. Leaders will be responsible for inviting the Industry Expert to facilitate the session and coordinating follow-up as necessary.

Depending on the availability of your fellow Industry Experts, the nature of the roundtable content and other factors, it is anticipated that between 10 to 20 guests will attend each session (subject to room capacity).

Preferred Format:		Before & After:	
12.00pm	Guest Arrival. Drink served on arrival	4 Weeks Prior	Leaders will send first Round of invitations
12.15pm	Welcome by Leaders CEO	3 Weeks Prior	Leaders will send reminder invitations
12.17pm	Introductions around the table	1 Week Prior	Finalise all content and luncheon arrangements
12.20pm	Discussion content introduced by Host	1 Day Prior	Leaders will send confirmation and reminder of attendance
12.30pm	Lunch served. Roundtable discussion	1 Day After	Send thank you, offer further information
1.30pm	Tea & Coffee served. Discussion continues	Other Activities After	Add attendees to newsletters or similar informative material, and add to invitation lists to seminars, etc.
1.45pm	Conclusion of formal discussion		
2.00pm	Last guests depart		

The following guidelines are designed to assist the host in maximising their value from hosting the roundtable luncheon:

- Content: Content should be kept in "plain English" whilst being of the highest level.
- Real Life Case-Studies: Are strongly encouraged using personal insights of the presenter and their organisation.
- Handouts: Are encouraged and should include a copy of your contact details and other information.
- Promotional Material: You are welcome to include information in attendee handouts about your organization and services.
- Lunch: Minimum standard would be gourmet sandwiches or a light meal, as well as wine, juice, tea & coffee.

PowerPoint Slides: are not recommended. Rather, a handout with relevant information is preferred.