

## **Mentoring Roundtable Session Guidelines**

for Industry Experts

The primary role of the Mentoring Roundtable sessions is to focus on providing Members and guests access to high -level professional development, with relevant content delivered from a strategic perspective. There is also the opportunity to build valued relationships with Members.

## STRUCTURING YOUR MENTORING ROUNDTABLE SESSION

Feel free to structure your session to best suit your requirements; however below is a suggested structure that Leaders has found to work for all parties at the table.

Minutes	Discussion Items
0 - 15 mins	Introductions
	<ul> <li>Industry Expert to introduce topic for discussion.</li> </ul>
(15 mins duration)	<ul> <li>Industry Expert is to randomly choose each participant to present a short introduction, ensure all get an opportunity.</li> </ul>
	$\circ~$ Participants are to introduce themselves, sharing Name, Company Name, and one sentence
	about what they do (20 seconds for each business);
	<ul> <li>To keep participants to their allocated time, the Industry Expert will tap a glass at the 20-second mark.</li> </ul>
15 - 30 mins	Industry Expert presentation
	<ul> <li>High-level content.</li> </ul>
(15 mins du <i>r</i> ation))	Strategic perspective.
	<ul> <li>The content is not to be of an operational or personal nature.</li> </ul>
	<ul> <li>Expert-driven content to be delivered from a strategic perspective, it will be expected this content is not widely known.</li> </ul>
30 - 60 mins	Group Discussion
(30 mins duration)	<ul> <li>Industry Expert to ensure each participant has opportunity to make comment.</li> </ul>
	5 Rules of Engagement
	<ul> <li>Keep Q &amp; A brief, state in one sentence.</li> </ul>
	<ul> <li>Focus on the topic of the session.</li> </ul>
	<ul> <li>Keep the conversation strategic, not operational.</li> </ul>
	<ul> <li>Be respectful of each other's time &amp; perspectives.</li> </ul>
	<ul> <li>Focus on facts only—not opinions.</li> </ul>
60 min mark	Close
(At the Close)	<ul> <li>Industry Expert to prompt close and make final remarks</li> </ul>
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**REACH YOUR PEAK.** 

## During M.I.E. Roundtable Sessions, Industry Experts should:

- allow the participants to introduce themselves and talk about their challenges and opportunities.
- draw on their skills and expertise, to answer any questions and to assist where possible.
- suggest in-depth operational discussions are continued during Connect Event or a planned meeting.
- refrain from direct selling of any products or services during these sessions

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