# Workshop: Insurance Checks Before You Sign

Think of an agreement your business expects to sign. Use this page to identify one insurance question and decide who will follow it up.

## 1. Pick an Agreement

Agreement: _____

What will your business be doing under the agreement?

_____
_____
_____
_____
_____

Expected signing date: _____

## 2. Choose one insurance question (or more)

What would your business be most likely to overlook? Think about the cover, any limits requested, the policies that may apply to the work, or whether your adviser needs to check anything with the insurer.

_____
_____
_____
_____

## 3. Decide what you'll do next

We will: _____

Person responsible: _____

Due date: _____

**While the agreement is still a draft,** send it and a short description of the work to your insurance adviser. Ask what your policies may cover, what needs insurer confirmation and what gaps remain. Ask your lawyer to explain what the agreement requires of your business.

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# 5 Key Takeaways

1. Use the softer market to review today's exposures
2. Check your insurance before signing
3. Consider all relevant policies and limitations
4. Confirm insurer agreement and any unresolved gaps
5. Set a clear process for referring contracts for insurance review



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